

JULIAN E. GLINKSCALES

ATTORNEY AT LAW.
Leases Negotiated on Real Estate.
Office: Watson-Vandiver Building.
ANDERSON, S. C.

CASEY & FANT.

ARCHITECTS.
Anderson, S. C.

Brown Office Building.
Second Floor. Phone 269.

SAYRE & BALDWIN

ARCHITECTS

Bleckley Bldg. Anderson, S. C.
Citizens National Bank Bldg.
Raleigh, N. C.

West Point Oysters—
Fresh Every Day
—at—
W. A. POWER'S
Market.

Phone 132

ORDERS TAKEN NOW FOR THE

FOLLOWING:
Eggs and day-old chicks.
Six Plymouth Rock—Prize winning
stock in Augusta, Atlanta, etc.
Pawnee Indian Runner Ducks (winners
at Selma and other fairs.)
Pekin Ducks—Prize winners.
Bronze Turkeys—Pure or also crossed
with Virginia wild turkeys.
Young Chickens—Proven so can carry
all chicks given them.
Will gladly answer all inquiries.
D. C. HOLLAND,
Anderson, S. C.

ASTIGMATISM:

Will cause headaches.
Glasses properly fitted is the only
remedy. Let me fit them for you.
I'll fit for less money and guar-
antee satisfaction.

DR. I. M. ISRAELSON
The Leading Optician
Over Evans' Pharmacy No. 3

IMPORTANT
NOTICES

Two Horse Farm to rent. See Engine
Anderson at Bank Office over Wal-
ter Key's store. 1-29-14

WANTED—1. a farmer of Iva, S. C.
with to employ plow hands at reas-
onable salary. S. B. TUCKER
Iva, S. C.
1-31-14. R. F. D. 2

Wanted the Sanitary Barber Shop
Sheduled tools and clean linen
used an every customer by first
class workmen. Give us a trial
and be convinced. C. A. McClain,
T. C. Farmer, J. L. Ramsey.
1-17-14.

We do Not Enter to cheap trade. If
you appreciate clean towels, high
grade tonics and the best service at
reasonable price, call and see us. We
appreciate your patronage. HADLEY,
Bellevue Hotel Building. 1-18-14.

For Prompt Delivery and the best
Meats in the city, phone 455. Oys-
ters, Fish and Sausage. J. F. HOFF
MAN'S MARKET. Phone your order.
We'll do the rest. 311 S. Main St.
1-17-14.

FOR SALE OR EXCHANGE—Eighty-
five acre farm, in 1-1-1 miles Lamp-
kin Co. County Ga. Will trade for
\$5,000.00 stock in Anderson Bank-
ing & Trust Co. or Citizens Nat-
ional Bank. Worth investigating. P.
O. Box No. 67, Townville, S. C.
1-20-14.

LOST OR STRAYED—Male shepherd
dog, about four months old. Re-
ward for information leading to re-
covery, or return to W. W. Ginnick,
211 E. 1st Street. 1-23-14.

LOST—Bunch of keys in Postoffice
between then and R. W. Trib-
ble's residence on Greenville St.
Under picnic return to R. W. Trib-
ble & Co. and receive reward.
1-23-14.

WANTED—You know that we have
opened a wood yard and have a
wide stock of dry pine wood on
hand. Orders given prompt atten-
tion. Piedmont Wood Co., J. H.
Messer and W. O. Ulmer, Props.
E. Walther Street. 1-23-14.

Another car arrived today. Out-
rigger wheel on that lot is all high
class. Topsy Young Mules. Come and
select what you want.

Prices and terms always right.
THE FREEMAN COMPANY
Anderson, S. C.
24-25-14.

INTELLIGENCER'S CONTEST
LEADING TOPIC OF INTEREST

PEOPLE REALIZING GREAT OPPORTUNITY AT HAND TO
WIN PRIZES EASILY NOMINATIONS CONTINUE TO
COME FROM ALL SECTIONS

IF YOU WANT TO BE A PRIZE WINNER GET IN THE
RACE AT ONCE—CHANCE OF A LIFETIME TO SECURE
AN AUTOMOBILE, PIANO OR CARRIAGE

Each day throws a new and more
attractive light on the big \$1,710.00
Prize Contest the Anderson Daily In-
telligencer has inaugurated. The spir-
it of the offer is infectious; it is ov-
erwhelming. It is not necessary to
herald it from the housetops, the eye
cannot help noticing the animating
expression nor the ear fail to hear
the word "Contest." The Anderson
Daily Intelligencer, candidate, sub-
scription, etc., as the subject is talk-
ed of in the residences, public places
and on the streets. From a number
of places the vote getters are heard;
it is evident that the enthusiasm of
the people is intense and an unre-
mitting energy on the part of the con-
testants will carry them forward. The
interest is alike in all localities. From
the North, the South, East and West,
nominations continue to pour in and
there is evidence that every district
will be well represented when the
list is published Sunday. Will your
name be among them? If not, why
not?

It seems hardly necessary to im-
press upon the minds of many, the
fact that this offer is the chance of
a lifetime for those who are eligi-
ble to enter the contest and that the
opportunity of a life time is now at
hand, this being realized not only
by those who have who contemplate

ing so, but by everyone who reads
the great offer, and many who have
been hesitating and have consulted
their friends before arriving at a de-
cision have all been told to send in
their nominations and to go into the
contest with a determination that
means WIN.
Get into this contest of ballots is
what common sense tells the people
of Anderson and surrounding places.
It costs nothing, affords plenty of fun
and there is an excellent chance to
win a valuable prize absolutely free
which five of the contestants will
win. Those who are not in the con-
test can find out about it by communi-
cating with the contest department.
The Contest Manager will make
known to prospective candidates any-
thing they do not understand about
entering the contest, and will assist
new entrants on starting on the road
to success.

The principle qualifications neces-
sary to win one of the prizes is Am-
bition. The prizes are yours for a
striving—enter now with a determina-
tion to win and stick to it. Strive
to that end as the contest advances;
you will be surprised to see how glad
your friends will be to support you
and show their confidence in you. It
is all in your hands—the winner of
an automobile or one of the four
prizes, besides several special prizes.

Interview With Mr. Henning
on Freight Traffic Bureau

Mr. D. A. Henning, freight traffic
secretary of the Anderson chamber of
commerce, has prepared for the In-
telligencer the following statement of
the work of his office.

A few years ago in this section very
little was known of freight rates and
what we now call Traffic Manager.
About the first move made by ship-
pers in this part of the State looking
towards a supervision of freight rate,
and what we now call Traffic Manag-
ers.

About the first move made by ship-
pers in this part of the State looking
towards a supervision of freight rates
came from the cotton manufacturers
association a few of the larger mills
employing a traffic manager and the
results obtained from this work be-
ing so satisfactory that the cotton
manufacturers association of South
Carolina established a traffic depart-
ment under supervision of a compe-
tent railroad man.

Then Charleston established a traf-
fic department working for the im-
provement in freight rates for that
city. In 1910 I began this work in
Greenville for individual shippers fin-
ally merging my work with the Cham-
bers of commerce of Greenville and
Anderson; my experience being that
in order to make a success of this
service and handle properly the broad-
er question of freight rates it was
necessary to have the cooperation of
some organized commercial body.

Now I want to undertake to go into
any detail explanation of freight rates
but I will give you a few examples
of the work of this traffic department
cooperating with the business inter-
ests for Anderson and Greenville.

Just after I began work I got up,
with the help of Anderson and Green-
ville committees, a list of commodity
rates which we wanted the railroads
to give us, and which by the way were
given us. In making up this list I re-
call distinctly a commodity used by
one of your largest shippers. We ad-
ded this to the list and succeeded in
getting a reduction of 31 cents per
hundred pounds, thus saving this
shipper \$1,000 annually. Sometime
after that another one of your man-
ufacturers came to me with a com-
plaint as to rate on his product. He
was paying fourth class less carload
and sixth class carload and had made
complaint to State commission but
failed to get relief. I took the mat-
ter up again and with additional data
of my command got his rates reduced
to fifth class less carload and a class
"A" carload, thus effecting
of approximately \$500.00 per year.

In September of this year another
one of your shippers Mr. Farmer of
the Connors Mill came to me
with a complaint that two years old
which had been delayed by carload.
It was necessary to handle this claim
as a matter of fact I have never
through the Interstate commission;
I did this and by November succeed-

ed in getting carriers to agree to re-
fund \$141.23 and to make application
to the commission for authority for
this refund.

I am not familiar with all the work
of the Charleston traffic but will give
you one instance of where this de-
partment effected an immense saving
in freight rates to this State. This
was the lumber rates put in ef-
fect by South Carolina Railroad com-
mission circular 143 of Aug. 10, 1910
on complaint brought by Mr. H. R.
Jackson, traffic manager. I wish to
say right here that neither the press
or the people have given Mr. Jackson
the proper credit for this work. And
further that if the Charleston traffic
department had stopped work on this
case that it would have paid the
State of South Carolina for more than
the entire expenses of the department.
This reduction was in reality a sav-
ing in freights of from \$2.00 to \$5.00
per car on every carload of lumber
moved in South Carolina.

I cite these particular instances in
order to show that a traffic depart-
ment with cooperation and support of
business men pays.
mff y y. wapsyd

If my time permits I will just say
a few words as to the present status
of freight rates in this territory.

From 1910 carriers operating in
the South made their rates practi-
cally without regard to the Act to
Regulate Commerce. I do not say
this in a spirit of criticism, simply
state it as a fact. Since that time, how-
ever all freight rates have been the
subject of numerous hearings and
investigations before the Interstate
commission and at this time Green-
ville, Spartanburg, Atlanta, Nashville,
and Birmingham all have complaints
before the Interstate commerce com-
mission for adjustment of freight
rates and all these complaints involve
practically same points. I now have
information that decisions will be ren-
dered in these complaints in February
and I can also say that my present
opinion is that rates to this section
will be reduced. Just what this deduc-
tion will be I am unable to say but I
have assurance that Anderson's in-
terests will be taken care of.

contented absolutely for a reduction
of rates. My contention has always
been that the adjustment of rates to
Carolina territory was out of line and
I have always been satisfied that this
improper adjustment was not the in-
tention of the carriers but have been
brought by circumstances which they
could not control but I feel satisfied
now that the laws as amended will
correct this unbroken adjustment
announced that South Carolina and
particularly the Piedmont section
will get justice in the revision of rate
now underway. In conclusion I wish
to urge the Secret Soc in the future
as they have in past, to cooperate
with and push the traffic branch of
this great work.

STAND UP STRAIGHT.

Keep the Chest Wide Open and Avoid
the Great White Plague.

The best way to avoid consumption
is to stand up straight, according to
the Bulletin of the American Medical
association. The writer says:

"The first essential in the avoidance
of tuberculosis of the lungs, or con-
sumption, is to keep the lungs strong,
so that if the germs are breathed they
can do no harm. One of the most im-
portant things in keeping the lungs
strong is to keep the chest wide open
so that the lungs can be properly used.
If the body is drooped or stoops or if
the shoulders are allowed to drag for-
ward (round shoulders) or if the head
is carried forward instead of well back
over the shoulders the chest must be
flattened, the breathing must be shal-
low, and the lungs, not being freely
used, become weak."

"It is in this type of chest that tu-
berculosis usually begins. The con-
sumptive is usually narrow chested,
with drooped shoulders and with the
head craned forward."

"While the development of a strong,
well formed chest is one of the most
important factors in preventing tuber-
culosis, the same thing is to be desired
if the disease has once started. Not
only should we live in the open, but
we should stand up straight and learn
to 'throw a big chest,' so that the
lungs can grow strong and the fresh
air be taken in."

"The runner, the singer or any one
who is obliged to make sustained ef-
fort is taught to stand and sit with
the chest high, so that the lungs can
be used to the best advantage, and if
every one would do the same thing
there would be less tuberculosis be-
cause there would be fewer weak
lungs."

ELECTRIFIED CELLULOID.

Pulling a Couple of Strips Between the
Fingers Changes Them.

If you will take two thin lengths of
celluloid, put them in contact and then
suddenly and rapidly pull them be-
tween your fingers you will observe
they both have become electrified—not
only on their outside surfaces, where
the friction of your fingers caused a
negative electrification, but also on the
inner surface of the celluloid.

The strange part about this is that
one of the inner surfaces of the piece
is positively charged and the other one
is negatively charged. If one of them
is slightly curved during the friction
the convex one will be positively
charged and the concave side will be
negatively charged.

It seems, therefore, to depend upon
whether the surface is convex or
whether it is concave—depressed or ex-
panded—to produce negative or pos-
itive electricity. Even the most minute,
imperceptible curvature is sufficient to
give the expected result. It also is im-
possible to pull the strips of celluloid
through the fingers without producing
such strong electrification that one
piece will support the other.

Even the vapor pressure of liquids is
stronger at the convex surface than at
the concave. If electrons are consid-
ered as particles of gas dissolved in
solids—as they once were—or as nega-
tive electricity, there will be a greater
tendency for the electrons to escape
from the convex side, which therefore
will be left positively charged. This
also is in perfect accord with the latest
researches upon electrons.

Interesting experiments can be made
by following the above directions. Cel-
luloid has peculiar properties for tests.
—New York Press.

Railway Trains in England.

I can prove in a moment by any trav-
eler that our trains are infinitely more
luxurious than the trains in England.
But still, and notwithstanding, I say
the English railway service is better.
Why? Because it's more human; it's
more considerate. You aren't driven
and urged to step lively and called at
in loud, harsh voices and made to feel
that you are being tolerated aboard
something that was never made for
you at all, but for the employees of the
company. In England the trains are
run for the people, not the people for
the trains.—From Theodore Dreiser's
"A Traveler at Forty."

Veras Yet.

"He's a frightful bore, your baron.
Here he's been buzzing the whole even-
ing long about Kant and Schopen-
hauer."

"You have my sympathy. For my
part I detest philosophical discus-
sions."

"Philosophical discussions, indeed!
Kant and Schopenhauer are the names
of the baron's two horses."—New York
Post.

Breaking Him in.

"Do you want me to misrepresent
the goods and say they are fine when
they are not?" asked the new sales-
man.

"Yes," sternly answered the un-
scrupulous dealer. "Always remember
that our assets are your ill-abilities."

—Baltimore American.

A Complicated Case.

"Growcher always looks worried.
Why doesn't he think of something
pleasant?"

"Well, he has himself kind of whip-
sawed. The only thing he thinks of
with pleasure is money. And he can't
think of money without worrying."—
Washington Star.

Nice Family Jax.

"Last night," said Mr. Beckpack, "I
dreamed that I was in heaven."

"And was I there with you?" his
wife asked.

"Didn't I say it was heaven?" was
his crushing reply.—Cleveland Plain
Dealer.

...THE POINT IS JUST THIS...

I Want An AUTOMOBILE But Cannot
Afford To Buy One

NOMINATION
COUPON

To enter the contest fill out this coupon and send to the Anderson
Daily Intelligencer Contest Department. Each contestant is entitled to
one Nomination, good for

1,000 VOTES--1,000

In The Anderson Daily Intelligencer Popularity Contest.

I hereby nominate

Mrs. or Miss

Street No. District No.

Postoffice State

Signed

Address

Profession Date

Only one nomination will be credited to each contestant, under no circum-
stances will the name of nominator be divulged.

Fill out the above Coupon, mail it to The Intelligencer Office
and find out how you can easily get an AUTOMOBILE FREE.

25

FREE BALLOT

25

GOOD FOR TWENTY-FIVE VOTES IN THE ANDERSON DAILY IN-
TELLIGENCER POPULARITY CONTEST.

Candidates Name

You may send in as many of these free ballots as you can get, each one
will count twenty-five votes.

This free ballot must reach the contest office not later than Jan. 24,
1914.

VOID AFTER JANUARY, 24, 1914.

Report of the Condition of
CITIZENS NATIONAL BANK
located at Anderson, S. C., in the
State of South Carolina, at the
close of business, January 13, 1914.

Resources	
Loans and Discounts	269,124.24
Overdrafts secured and unsecured	5,948.61
U. S. Bonds to secure Circulation	25,000.00
Premiums on U. S. Bonds	500.00
Bonds, Securities, etc.	17,700.00
Banking House, Furniture and Fixtures	4,354.69
Due from State and Private Banks and Bankers, Trust Companies and Savings Banks	35.76
Due from approved Reserve Agents	6,949.83
Checks and other Cash Items	12,762.51
Exchanges for Clearing House	3,245.76
Notes of other National Banks	1,795.00
Fractional Paper Currency, Nickels and Cents	265.93
Lawful Money Reserve in Bank, viz., Specie	\$,555.85
Legal tender notes	1,699.96
Redemption fund with U. S. Treasurer (5 per cent of circulation.)	1,250.00
Total	\$368,873.52

Liabilities	
Capital Stock Paid in	100,000.00
Surplus fund	20,000.00
Undivided Profits, less Expenses and Taxes paid	3,357.05
National Bank Notes out- standing	25,000.00
Due to other National Banks	10,528.69
Due to State and Private Banks and Bankers	3,500.00
Dividends unpaid	30.00
Individual deposits subject to check	194,912.18
Demand certificates of deposit	1,525.01
Total	\$368,873.52

STATE OF SOUTH CAROLINA
County of Anderson, ss.
I, J. F. Shumate, cashier of the
above named bank, do solemnly
swear that the above statement is
true to the best of my knowledge and
belief.
J. F. SHUMATE, Cashier.
Subscribed and sworn to before me
this 20th day of January 1914.
G. CHILLEN SULLIVAN,
Notary Public.

Correct Attest:
J. E. Anderson
W. W. Thompson,
J. S. McFall,
Directors.

Pianos of Quality

In the KRANICH & BACH PIANOS, you will
find the highest type of artistic Piano con-
struction. KRANICH & BACH PIANOS are
made in a musical atmosphere. The manufac-
turers are musicians in the sense that they un-
derstand tone quality, tone character and
tone nature.

They have studied them musically, they have
studied them scientifically and they have
studied them thoroughly for fifty years, and
therefore the Manufacturers are prepared to
build a high grade piano like the KRANICH
& BACH.

We have some attractive new styles on our
floor.

C. A. Reed Piano & Organ
Company 115-117 N. MAIN St.

THE PHILOSOPHERS STONE

Was supposed to trans-
mute the baser metals in-
to gold. Today we call
it efficiency.

Efficiency is the result of
knowing how, and of do-
ing the best you know
how. We could do our
work cheaper, but we
won't. We would do our
work better, but we
can't.

THE W. L. BRISSEY LUMBER CO.
ANDERSON, S. C.